





Haredi Employment: a Multi-Sector Partnership Initiative Model

Summary presentation

December 2022

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Overview of current situation

The path forward – Multi-sector partnership

Detailed design of the partnership

Progress measurement

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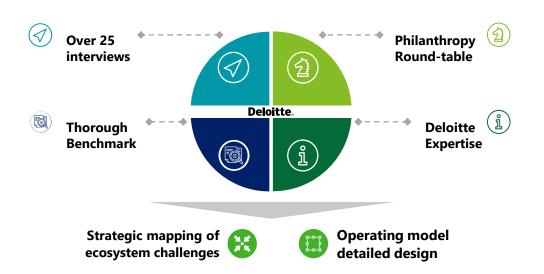
Project Goals

- The Haredi Employment Coalition aims to reverse the stagnation in Haredi employment
- Due to the complexity and lack of sufficient coordination and communication in the Haredi employment ecosystem, the Coalition has set to establish a multi-sector partnership initiative that would gather key stakeholders for a coordinated effort to enhance employment
- The project's goal is to develop the operational structure and working model of the multi-sector partnership initiative

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Executive Summary (1/3)- The Haredi employment ecosystem

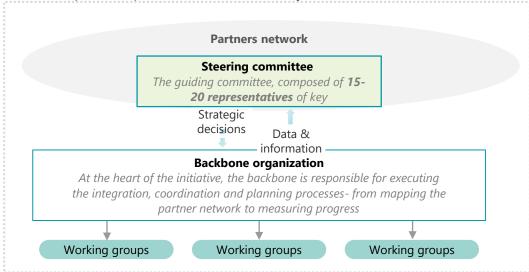
- The project's goal is to support the Haredi-Employment Coalition's activity by developing an operational structure and operating model for a multi-sector partnership addressing the subject of Haredi employment
- Our work included a wide analysis of the Haredi employment ecosystem, building on numerous SME interviews and trend analysis; a review of the Coalition's activities, a thorough benchmark of relevant initiatives and a detailed design of the recommended operating model for a multi-sector partnership



- Haredi employment rates have stagnated in recent years, possibly due to substantial structural challenges, such as:
 - Complex ecosystem with varied stakeholders from different sectors
 - Unbalanced and un-coordinated activity and unoptimized conduct
 - Psycho-social barriers, prejudice & political / (growing) social tension
- These add up to create an increasingly **large-scale and pressing** national issue
- The Coalition's activity so far has addressed certain focal points within the construction, steel, dentistry, finance and tech sectors, involving various partners in ad-hoc projects
- Limited progress was achieved **due to the character and scale** of challenges within the ecosystem.
- The **Coalition's commitment** to national progress in Haredi employment entails scaling up activity to national levels, while creating cross-sector partnerships and widening the activity areas- i.e. **creating a multi-sector partnership**

Executive Summary (2/3)- The Multi-Sector Partnership initiative

- The 'multi-sector partnership' will address large-scale issues by creating collaboration and coordination across the ecosystem
- Typically, such initiatives consist of an extensive network of partners (including tens / hundreds of stakeholders), a steering committee with key players from each sector providing strategic guidance, a backbone organization to establish and lead the collective, and working groups, consisting of stakeholders responsible for solution development per-issue in each key area

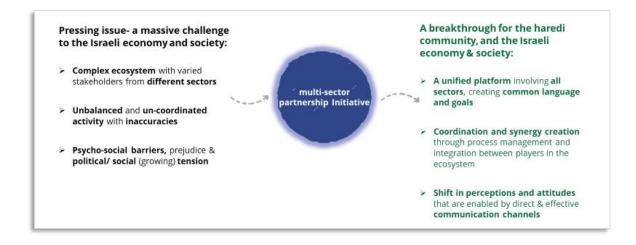


- It is advised that the steering committee of the Haredi employment partnership consists of **15-20 representatives** with **balanced representation** across **business sectors** (employers and employers' organizations), the **government** (ministries, municipalities), and the **3rd sector** (NGOs, philanthropy, and community representatives). The committee will oversee the backbone organization and decide upon strategic issues
- It is advised that the backbone organization consists of **3-4 FTEs**, including an initiative manager, a Haredi-community partnership manager, an initiative coordinator, and administrative staff.
- The backbone organization will be **responsible for connecting** stakeholders to form a partners' network as well as **mobilizing and coordinating** the ecosystem
- **Estimated funds** required for the first 2 years of activity of the partnership are 2.8 3.7M NIS , the main expense will be staff (~2M NIS)

Executive Summary (3/3)- Measuring success

- The initiative's success is dependent on the achievement of 4 key milestones in the coming year:
 - Establishing an active steering committee (routine meetings) comprising of all relevant sectors
 - Establishing a defined partners' network comprising of all relevant sectors
 - Articulating and approving a common agenda with a definition of the partnership's challenge and goals
 - Establishing working groups with defined topics and general working guidelines
- Progress will be **subsequently measured by 7 initial KPIs** (measuring the **importance** of the initiative and the **outcomes** of its activities)

- The initiative's impact will be measured by monitoring quick wins which are expected due to the positive effects of the various meetings and communication channels facilitated by the partnership.
- We believe that the multi-sector partnership will be positioned to make progress and reverse stagnation in Haredi employment



The process includes combining several sources of information to generate insights



Over 25 interviews

 Ecosystem mapping and identification of key challenges through in-depth interviews with representatives from all segments in the ecosystem



Philanthropy Round-table

 Tapping into the accumulated knowledge and expertise of representatives of major philanthropic funds and NGOs



Thorough Benchmarking

 Benchmark study of 5 collective impact initiatives in Israel & abroad – identification of best practices and common operating models





Deloitte Expertise



 Leveraging Deloitte's vast experience in working with the Government of Israel, and its experience in operating model design

Strategic mapping of ecosystem challenges



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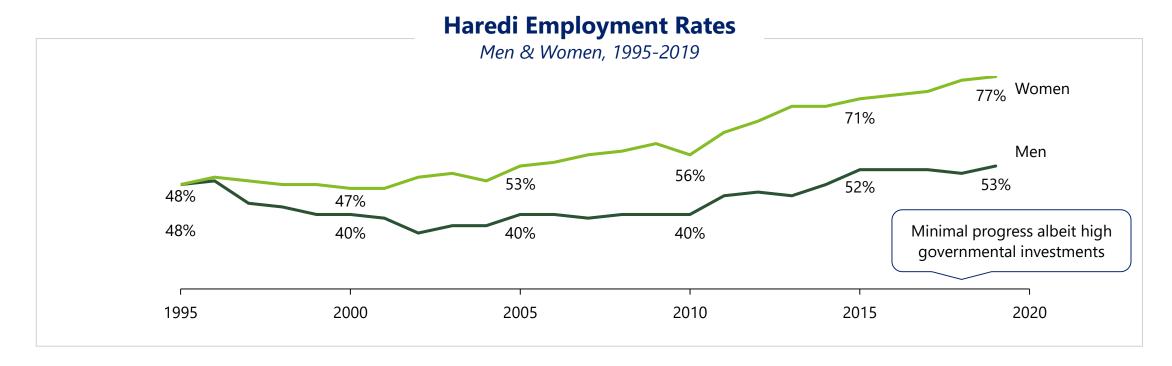
Progress measurement

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After a substantial rise in the past, more recently Haredi employment levels have leveled off

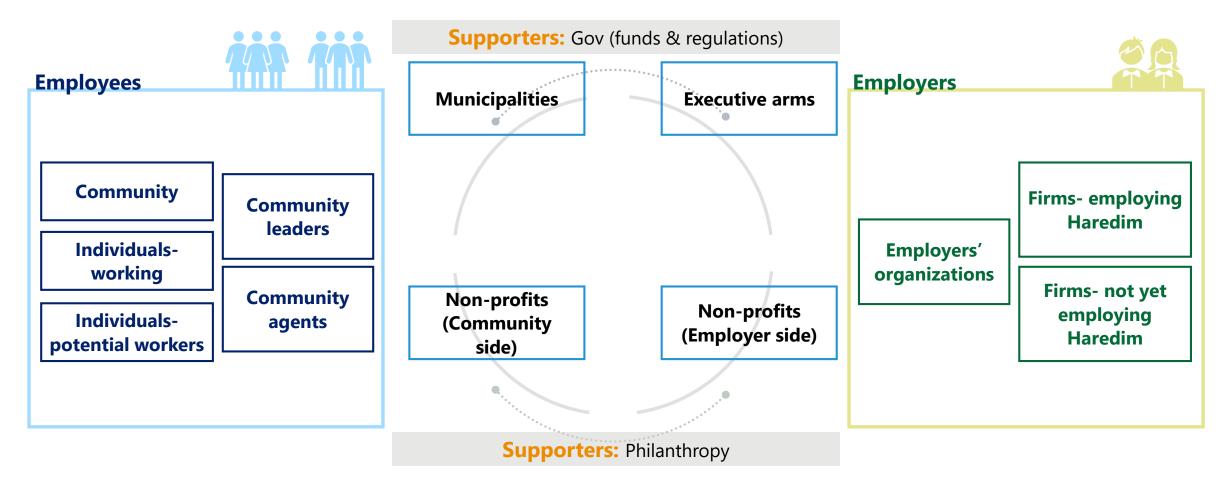


While employment rates of males remain low, female rates are high but with qualitative challenges-

- Employment rates among **males**: ~5% change in 25 years, **~0% change** in last 5 years
- Employment rates among **females**: **Only 37% in full-time** jobs, many females in **low wage** occupations

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The current Haredi employment ecosystem can be segmented into three main groups of players: employees, employers & mediators



Major difficulties across the entire ecosystem undermine motivation and collective efforts, creating a vicious cycle



Employees

Potential workers:

- Large parts of the community are **detached** from the labor market (mainly males)
- Lack a basic understanding of the labor market and its functions (opportunities, options, norms, wages...)
- Fear of identity loss &/or religious (social) assimilation
- Human capital gaps (English & Math)

Workers:

- Social / religious difficulties within working places
- Few promotion opportunities in the workplace
- Fear of identity loss- lack of relevant socialcultural support

Mediators: Gov. & related bodies

- Low awareness of support programs and little engagement with them
- Negative reputation amongst some communities
- General policies are hard to adjust to both the specific and changing needs
- Relatively few outreach mechanisms

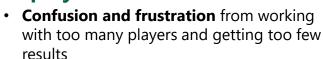
Mediators: Non-profits

- Sporadic access to potential employees and low access to the more conservative communities
- Working in **isolated silos** with insufficient collaborations
- Lack of holistic perspectives of the ecosystem and of the needs at both sides (generally speaking)

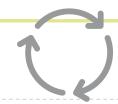
Psycho-Social barriers

& Lack of direct communication

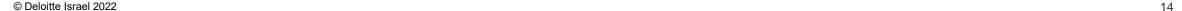
Employers



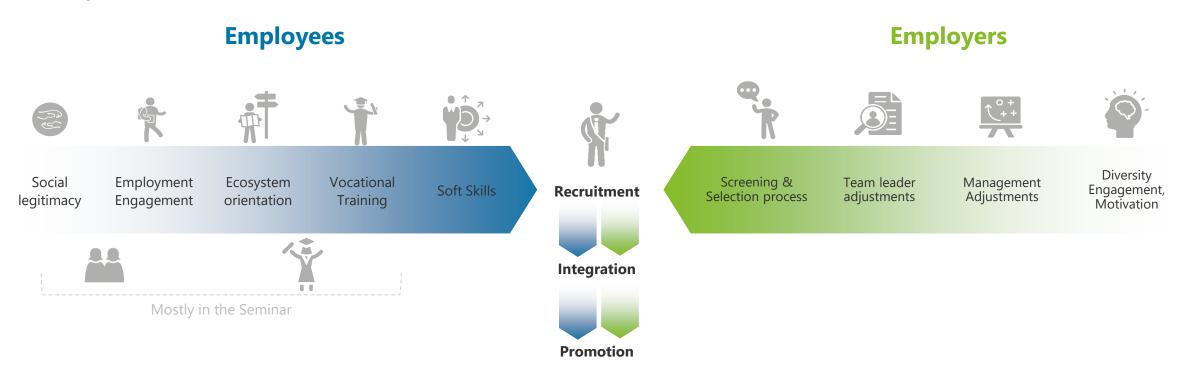
- Apprehension and uneasiness regarding adapting the workplace for Haredi employees
- Hidden assumptions that Haredim are mainly low-skill & low-cost workers
- Difficulty with promoting Haredi employees
- Lack of communication & marketing channels within the community



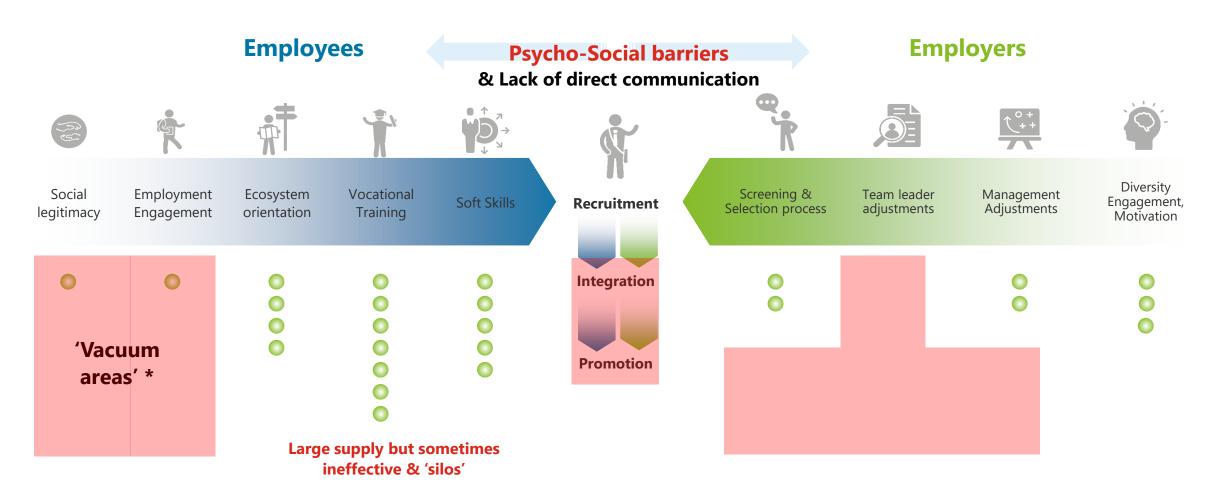
Insufficient success stories, low ROI at both ends



The employment process Haredim and their potential employers undergo (the employment "value chain") is another prism through which the ecosystem can be viewed:



Current activity across the employment value chain is not ideally coordinated (even within stages), and includes problematic 'vacuum areas'



^{*}Illustrative summary of differences in scale of activity on different parts of the chain

The ecosystem's situation and challenges combine to create a complex, large-scale and pressing issue

Structural challenges hinder largescale success

- Complex ecosystem with varied stakeholders - different sectors and different perspectives
- Unbalanced and un-coordinated activity & lack of direct communication channels
- Psycho-social barriers and prejudice on both ends of the employment 'chain' - & political / (growing) social tension
- These effects undermine progress achieved by many important players

Stagnation on a national level

- Over 100M NIS GOI invested annually¹ as well as Dedicated functions within the government,
- ➤ **Disappointing progress**(e.g., ~0% change in male employment rate in recent years, only 37% of females in full-time positions)

A pressing and broadening issue

- The stagnating rates impose a massive challenge to the Israeli economy and society
- Demographic trends imply an even greater importance of the issues: If employment rates persist, the Israeli economy will lose 40B NIS or more by 2030

Any effort to 'Move the needle' will require a coordinated, cross-sector, innovative and large-scale activity

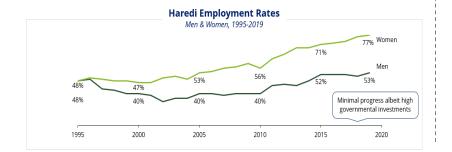
⁽¹⁾ The Budget Key- https://next.obudget.org/i/budget/00364201/2022

^{(2) &}lt;u>Calcalist</u> - based on calculations conducted and presented by the Budgets Department, Ministry of Finance © Deloitte Israel 2022

The Coalition's commitment to national progress in Haredi employment entails scaling up the activity while emphasizing:

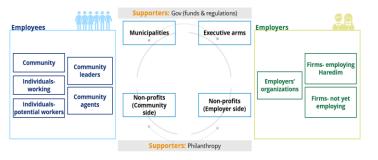
National level

Large-scale collaboration with multiple partners, to ensure sufficient coverage on a national impact



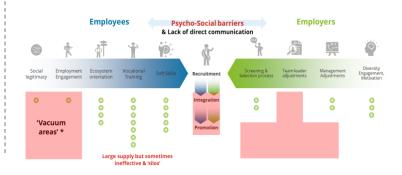
Partnerships

Forming long-term partnerships with representatives across all sectors to create coordination across the ecosystem

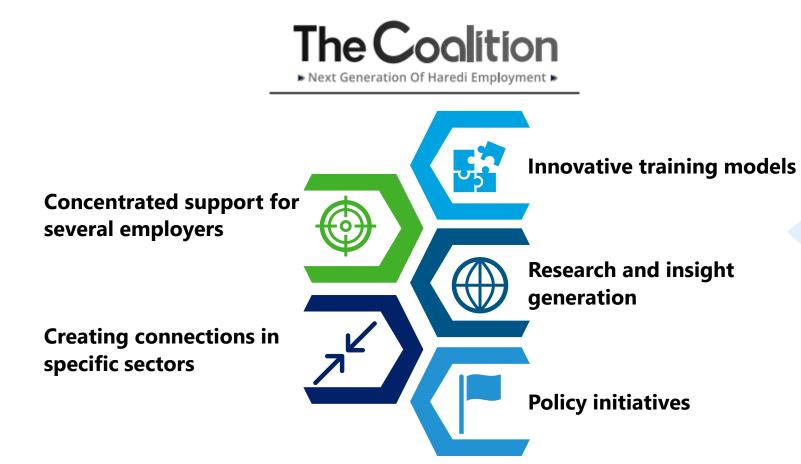


Wider activity areas

Leveraging current activity and creating additions to address stages of the 'value chain' at both sides



In recent years, the Coalition achieved considerable impact in several key areas



 So far, the Coalition's method focused on addressing certain focal points in the construction, steel, dentistry, finance, and tech sectors

In accordance with the working model, the Coalition's impact so far has not reached scale



Amongst all addressable sectors, the impact was limited to the **specific sectors** chosen for pilot projects



On the **employee's side**, the activities focused mainly on **training** & **skills** (with fewer activities before and after training)



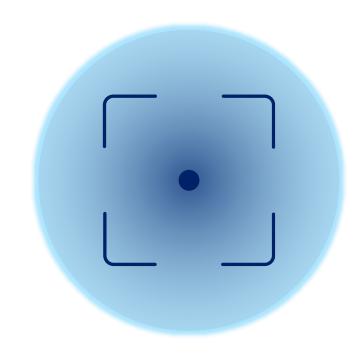
On the **employers' side,** the focus was on **recruitment processes**, with no long-term support



The activities were conducted mainly within the 3rd sector



Multi-sector **collaborations** were formed on **ad-hoc basis** in specific activities



The multi-sector partnership initiative will be positioned to 'move the needle' and reverse stagnation in Haredi employment

Pressing issue - a massive challenge to the Israeli economy and society:

- Complex ecosystem with varied stakeholders from different sectors
- Unbalanced and un-coordinated activity and un-optimized conduct
- Psycho-social barriers, prejudice & (growing) political / social tension

multi-sector partnership Initiative

A breakthrough for the Haredi community, and the Israeli economy & society:

- A unified platform involving all sectors, creating common language and goals
- Coordination and synergy creation through process management and integration between players in the ecosystem
- > Shift in perceptions and attitudes enabled by direct & effective communication channels